

**6/H-76 (xiv) (Syllabus-2015)**

**2022**

( May/June )

**COMMERCE**

( Honours )

**( Entrepreneurship Development )**

( BC-602 )

*Marks : 75*

*Time : 3 hours*

*The figures in the margin indicate full marks  
for the questions*

1. (a) What is entrepreneurial competency?  
Point out the steps involved in  
developing entrepreneurial compe-  
tencies. 3+6=9

(b) Discuss the different types of  
entrepreneurs. 6

*Or*

(a) Discuss the government incentives and  
support available for promotion of  
women entrepreneurship in India. 8

(b) Explain the major social responsibilities  
of an entrepreneur. 7

( 2 )

2. Define a small enterprise in Indian context. Mention different types of small enterprises with their respective characteristics. 3+12=15

Or

- (a) Highlight the salient features of the Small Industrial Policy, 1991. 9
- (b) Explain the main causes of industrial sickness. 6

3. What do you mean by Business Opportunity Analysis and Identification? Explain the conditions required for transforming a business idea into a business venture. 3+12=15

Or

Enumerate the steps involved in starting a business venture. 15

4. Define a business plan. Who prepares it? Discuss the major points that a business plan should contain. 3+3+9=15

Or

Explain in detail the Financial, Marketing and Technical aspects of business plan. 5+5+5=15

( 3 )

5. Explain the role played by commercial banks and KVIC while providing assistance to small entrepreneurs. 8+7=15

Or

- (a) Explain the objectives of Entrepreneurship Development Programme (EDP). 9
- (b) Explain the role of Industrial Estates in development of an economy. 6

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